





Competitive Comparison – 15”- 18” Self Contained Extractors

Tennant E5 vs. Advance and Windsor

	Advantage Comparison			
	Tennant E5 	Advance AquaClean 	Windsor Cadet 	Windsor Admiral 
Specifications Models Sol. Tank Capacity (gal) Rec. Tank Capacity (gal) Cleaning path (brush) Vacuum Shoe Spray Jets Brush Motor Brush RPM Sound Level (@ operators ear)	E5 5 5 15” 17” 2 – quick connect .4 hp 1,200 rpm 69dBA	16 ST / 18 ST 8 /11 6 / 9 16”/18” 18”/20” 1 1/3 hp Not Listed Not Listed	Cadet 7 7 7 15” 17” 2 – quick connect 1/3 hp 1,000 rpm Not Listed	Admiral 8 8 15” 17” 2- quick connect 1/3 hp 1,000 rpm Not listed
Market Strategy	Superior cleaning results in low profile, easy to use design	Economical extractor with basic functional features and ease of use	Unmatched value in an easy-to-use self-contained carpet extractor	Powerful, high speed carpet cleaning
Key Selling Features Low profile design Insta-Adjust handle Fully Cleanable, Hygienic tanks Lift- off tanks (Sol. and Rec.) Brush Adjustment	Yes – unlimited reach Yes Yes Yes Float -adjust	Poor reach Difficult to adjust Difficult to clean No Manual	Poor reach Not Adjustable Difficult to clean No Manual	Poor reach OK- Adjustment Difficult to clean No Manual

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