



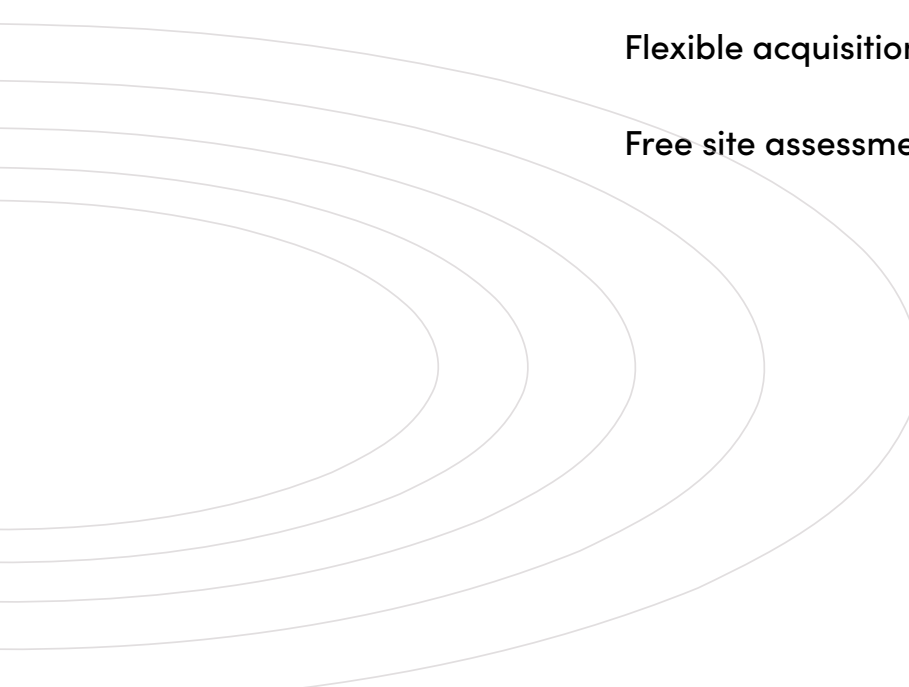
The Tennant Advantage

Learn how Tennant Company can help your organisation conquer its toughest cleaning challenges



Table of Contents

Tennant Cleaning Expertise	1
A global leader in autonomous floor cleaning	2
• Why Automation?	
Built to last in highly harsh environments	3
• TennantTrue Service	
Enhancing safety and sustainability	4
• Reduce the cost to clean	
Flexible acquisition options	5
Free site assessment	6



Tennant Cleaning Expertise

Delivering performance in Europe since 1955

Tennant Company knows the challenges of keeping facilities clean day in and day out — and we know how regional complexities change the nature of those challenges in the Europe.

For more than 150 years we've proudly served and worked beside customers across the world. Today, tens of thousands of Tennant machines — from mechanised mops to autonomous floor scrubbers — are keeping floors clean.



Industry proven

Global leader with 20% market share

and a six-decade track record of high quality service across Europe

**Qualified cleaning experts ready to support
your operations in Europe**

1600+

employees across
seven facilities

300+

sales and service
employees

80+

Tennant Company
direct sales reps

Make cleaning more efficient

A successful robotic floor cleaning solution starts with a proven floor cleaning machine. With a strong reputation and track record for quality, service, support, and training, we know what it takes to make industry-leading cleaning machines. We've built our fleet of robotic floor cleaning machines on these field-tested technologies — so you can count on ease of use, consistent performance, reliable durability and rapid service.

With our proven experience rapidly deploying robotic floor cleaning machines across large installed bases, we can help you get your robotic floor cleaning program up and running quickly, so you can start realizing business value and ROI as soon as possible. That support doesn't end at deployment; we continually work with your organization to optimize productivity as your cleaning operations mature with the technology.

Your organisation is always trying to do more with less, and as Eurozone unemployment falls to record lows, that pressure is greater than ever. Tennant autonomous floor cleaners provide an ideal solution to the labour efficiency challenge. These “co-bots” work alongside your employees to make cleaning more efficient. Floor cleaning robots free employees to focus on more complex, strategic cleaning initiatives — and can help to improve employee job satisfaction.

Why automation?

- Increase productivity
- Alleviate labour challenges
- Differentiate your business
- Attract new talent



Built to last in highly harsh environments

TennantTrue Service
When you choose a TennantTrue® maintenance plan and buy Tennant OEM parts to keep your equipment in optimal running order, you can take advantage of lower ongoing costs associated with rework, labour, and maintenance. The combination of preventative maintenance and the use of high-quality OEM parts will keep your machine at its best.

From the largest warehouses to the toughest manufacturing and processing sites you need equipment that you can trust. Nothing is more frustrating (and costly) than a machine that won't work when you need it. Tennant has built a legacy over 150 years on dependability, manufacturing durable machines able to perform in highly harsh environments. Our machine quality and durability is so strong that our machines can be reconditioned and returned to use after years of service. We stand by our machines, and we offer our customers service plans tailored to their needs.

Tennant covers Europe with a robust network of certified technicians that perform regularly scheduled checkups and planned maintenance to help prevent breakdowns and keep normal wear and tear from turning into more significant damage. This protects your investment in your cleaning equipment, extending machine life and increasing your ROI.



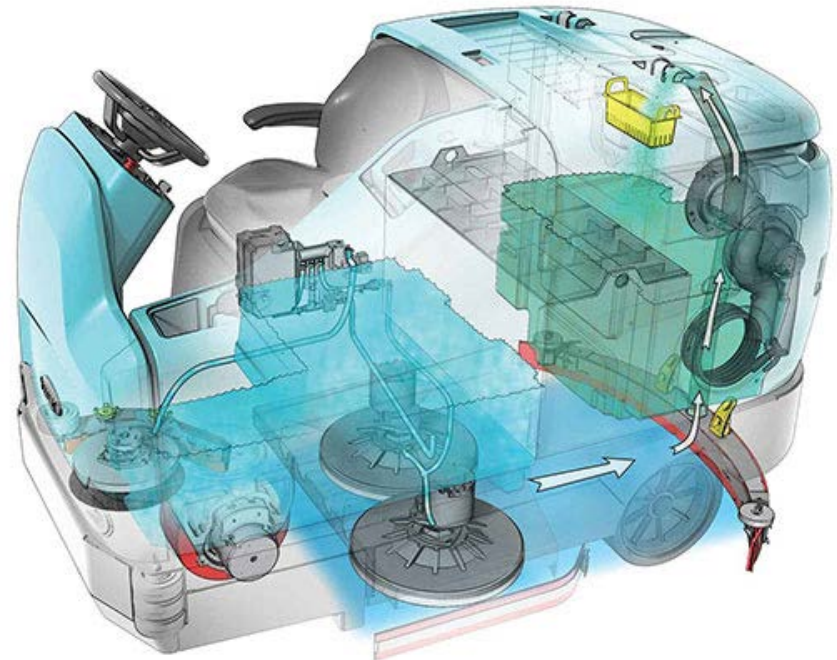
Enhance safety and sustainability

Sustainability without sacrificing performance

- **ec-H₂O NanoClean®**
Technology uses less water
- Reduces the cost to clean with no chemicals to buy
- Increases run-time and machine productivity with fewer dump and fills
- Simplifies operations and maintenance with no chemicals to mix, store or purchase

Cleaning should support the health and wellness of your building occupants and your staff. But that commitment to healthy environments shouldn't end at your doors. Tennant, as an industry leader, is committed to developing sustainable cleaning practices to help its customers achieve their sustainability goals. We already provide electrically powered equipment that reduces greenhouse gas emissions from internal combustion engines or water management solutions that reduce the amount of water needed and eliminate detergents or chemicals in the cleaning process.

ec-H₂O NanoClean® technology from Tennant is a revolutionary and game changing technology that electrically converts water into an innovative, detergent-free solution that cleans effectively, saves money, and reduces environmental impact compared to daily floor cleaning chemicals.



Flexible acquisition options

When purchasing equipment doesn't make financial sense or you need access to a specialised piece of equipment for a short time, Tennant provides alternative options.

Rental

Through rental, Tennant makes a wide range of modern equipment, along with services and training, available to its customers and enables them to improve their productivity and cost management.

Pre-Owned

Tennant's reconditioning facility in Europe provides access to excellent performance and dependability at a price that meets your needs. Our pre-owned equipment is refurbished, inspected and tested by factory-trained Tennant technicians. We stand by each used device by including a warranty.



**Schedule your free site survey today to take
your cleaning to a new standard.**

**To schedule email us at europe@tenantco.com
or call us at +32-3-2179411**