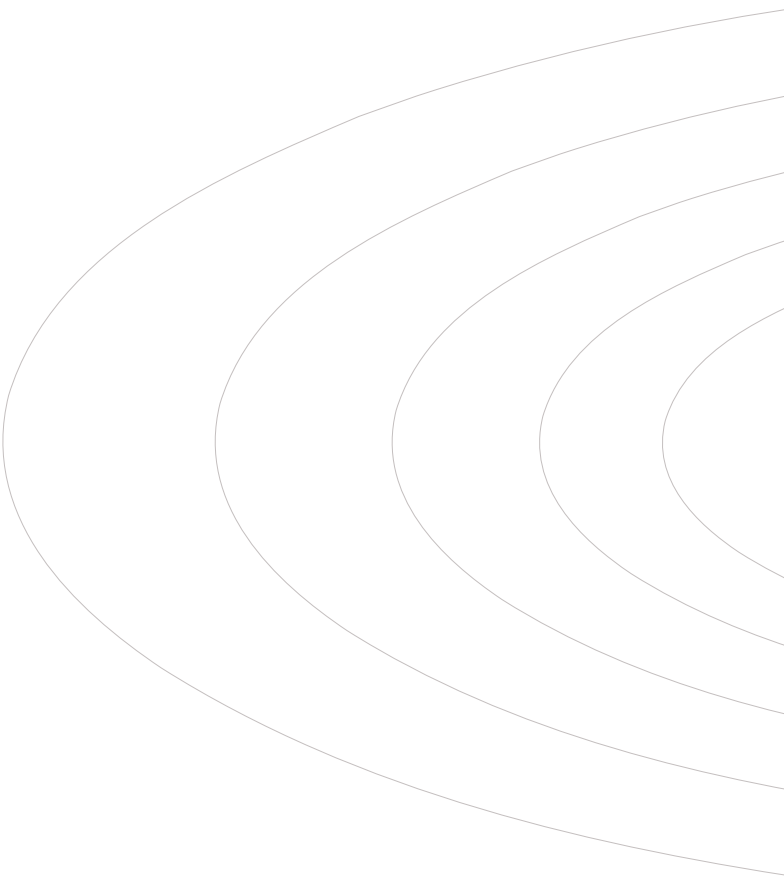




REINVENT HOW THE WORLD CLEANS

# 2025 Tennant Edge

Earn the advantage with  
Tennant Edge



**Tennant Edge** is here and ready to take your Tennant and Nobles knowledge to the next level, while advancing your sales skills. You will receive the same great benefits from before, but now with even more improved and enhanced learning and earning opportunities.

See all of the great features the program has to offer.

**It's cutting EDGE!**

## Earnings Opportunities

### BASE REWARDS

Every scrubber, extractor, sweeper and everything in between is eligible which means if you sell it, you earn points! It's still simple and fast: make the sale of eligible equipment, go to [www.TennantEdge.com](http://www.TennantEdge.com) and make a claim on that sale. The sale will be verified within 10 business days and EdgePoints will be deposited into your account.

### LIMITED TIME PROMOTIONS

Throughout the year, you may receive updates to let you know about special, limited-time opportunities to earn additional awards. Don't miss out on the chance to earn points above the base when these opportunities arise.

### EZ THANKS

Tennant Commercial Market Managers (CMM) have the ability to give reps EdgePoints right from their mobile devices using the EZ Thanks App. It's a fast and convenient way to reinforce and reward distributor reps for displaying Tennant Edge focused behaviors.

CMMs should download the EZ Thanks App for iPhone from the App Store or from Google Play for Android users. Then request the app code from the Tennant Edge mailbox for access to the app.

### EDGE MEMBER ENROLLMENT INSTRUCTIONS

Your first step is to register for the program which is quick and easy.

1. Visit the The Tennant Edge website at **[www.TennantEdge.com](http://www.TennantEdge.com)**
2. Complete the program registration. You must register to be eligible to earn EdgePoints! Once registered, browse the site for program information, promotion updates, training opportunities, and the online awards catalog. If you have questions, contact your Tennant Commercial Market Manager.

# Edge Training & Certification

## KNOW MORE. SELL MORE. EARN MORE.

Knowledgeable distributor sales representatives and equipment specialists are more effective and successful sellers in a competitive market. For that reason, **Tennant Edge** has enhanced the program education opportunities with an improved Training & Certification process and content to equip you with the best and current knowledge empowering you to sell more Tennant or Nobles products. And we'll reward you even more for becoming **Tennant Edge** Certified.

## CLIMB THE TENNANT AND NOBLES KNOWLEDGE LADDER

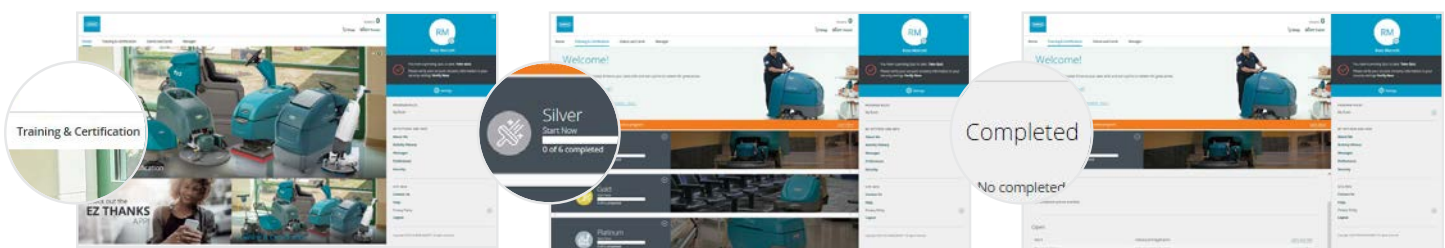
Grow your product & industry knowledge to become fully **Tennant Edge** certified! Start by taking base learning courses at the Silver certification level. Work your way up through more challenging courses at the Gold level; then top it off by completing the Platinum level courses. Upon successful completion of each certification level, you will earn bonus points, earning up to a total of 850 points for achieving the levels (Silver = 100 Points, Gold = 250 Points, Platinum = 500 Points).

Just like before, you will still earn 75 points for each training you successfully complete. All of the training can be completed in any order, but you must first complete all of the training at the lowest incomplete level before being certified at any level above it. Even if trainings are not taken in order, you'll still earn 75 points for passing each one and they will count toward that level's certification upon fully completing the level curriculum.

Courses are available 24/7, so take them when it works for your schedule.

## FOLLOW THE STEPS BELOW TO START THE CERTIFICATION TRAINING:

1. Click the Training & Certification tab on the **Tennant Edge** program page.
2. Start with the Silver Level training. Expand the menu and complete any "Open" or "In Progress" trainings. Completed trainings will appear under the "Completed" menu.
3. Repeat step 2 for both Gold and Platinum Levels (in order) to become fully **Tennant Edge** certified!



## GET CERTIFIED. STAY CERTIFIED.

Achieve and maintain your 2025 certification status, by taking the available trainings now through December 2025. You will periodically be notified of new learning opportunities that will be made available within the Tennant Edge Training & Certification section. These are a great way to stay certified and up to date on your Tennant education plus you'll earn 75 points for each one you complete. You will need to complete each new training within 120 days of being posted on the Edge program site to retain your certification status.

# Tennant Base Rewards Payout Tables

	MODEL	DSR PAYOUT	ES/SM PAYOUT
SCRUBBERS	i-mop®	75	40
	CS5	40	20
	CS16	40	20
	T1	25	15
	T1B	40	20
	T2 Scrubber*	40	20
	T260	40	20
	T300e	40	20
	T300e ec-H2O NanoClean®	80	40
	T290	65	35
	T291	65	35
	T300	65	35
	T300 Orbital	90	45
	T300 ec-H2O NanoClean®	110	55
	T300 Orbital ec-H2O NanoClean®	120	60
	T300 24 ec-H2O NanoClean®	145	75
	T350*	80	40
	T350 ec-H2O NanoClean®	145	75
	T390	80	40
	T391	80	40
	T500e	70	35
	T500e ec-H2O NanoClean®	120	60
	T500*	95	50
	T500 ec-H2O NanoClean®	175	90
	T581	95	50
	T7*	125	65
	T7 AMR	420	210
	T380AMR	420	210
	T7 ec-H2O NanoClean®	200	100
	T600*	120	60
	T600e	115	60
	T600e ec-H2O	190	80
	T600-Thin Plate Pure lead battery	400	200
	T12	175	90
	X4 ROVR	420	210
	T12 ec-H2O NanoClean®	270	135
BURNISHERS	BR-2000-DC	25	15
	BR-1600-NDC	20	10
	B5	135	70
	B7	170	85
	B10	200	100

	MODEL	DSR PAYOUT	ES/SM PAYOUT
CARPET EXTRACTORS	EX-SC-1020	30	20
	E5	45	25
	R3	60	30
	EC2	45	25
	EH5	60	30
	1530	70	35
	1510	90	45
	1610	140	70
	R14	200	100
FLOOR MACHINES	FM-20-SS	10	5
	FM-20-DS	20	10
SPECIALTY	Dryer (Generic)	5	5
	ASC-15	45	25
	Q12	110	55
SWEEPERS	S6	65	35
	S7	65	35
	S16	80	40
	3640E Walk Behind Sweeper	150	75
	6100E Rider Sweeper	225	115
VACUUMS	V-LWU-13B	10	5
	V-SMU-14	5	5
	V-DMU-14	10	5
	V-WA-30	30	15
	V-WD-9	5	5
	V-WD-24	10	5
	V-WD-24 with squeegee kit	10	5
	V-WD-24P	15	10
	V-WD-24P with squeegee kit	15	10
	V-BP-6	10	5
	V-BP-6B	20	10
	V-CAN-10	5	5
	V-CAN-12	5	5
	V-CAN-16	5	5

\*Claims submitted for model that is a Standard Configuration model will be an additional 80 points for DSR payout and additional 40 points for ES/SM payout.

# Nobles Base Rewards Payout Tables

	MODEL	DSR PAYOUT	ES/SM PAYOUT
SCRUBBERS	i-mop®	75	40
	Speed Scrub 15	25	15
	Speed Scrub 15B	40	20
	SS300*	65	35
	SS300 24"	90	45
	SS300 Orbital	90	45
	SS300 ec-H2O NanoClean®	110	55
	SS300 Orbital ec-H2O NanoClean®	120	60
	SS300 24 ec-H2O NanoClean®	145	75
	SS350*	80	40
	SS350 ec-H2O NanoClean®	145	75
	SS500*	70	35
	SS500 ec-H2O NanoClean®	120	60
	Speed Scrub Rider*	125	65
	Speed Scrub Rider ec-H2O NanoClean®	200	100
BURNISHERS	BR-1600-NDC	20	10
	BR-2000-DC	25	15
	Speed Gleam 5	135	70
	Speed Gleam 7	170	85
	Speed Gleam Rider	200	100
CARPET EXTRACTORS	EX-SC-716	25	15
	EX-SC-1020	30	20
	Falcon 2800	40	20
	EC2	45	25
	EH5	60	30
	Speed-EX	45	25
	Strive Compact	60	30
	Falcon Ultra B	70	35
	Strive Walk Behind	140	70
	Strive Rider	200	100

	MODEL	DSR PAYOUT	ES/SM PAYOUT
FLOOR MACHINES	FM-20-SS	10	5
	FM-20-DS	20	10
SPECIALTY	Dryer (Generic)	5	5
	ASC-15 - Nobles	45	25
	Q12	110	55
SWEEPERS	Scout3	10	5
	Scout6	65	35
	Scout7	65	35
VACUUMS	Denali 10	5	5
	Denali 12	5	5
	Denali 16	5	5
	V-SMU-14	5	5
	V-DMU-14	10	5
	V-WA-30	30	15
	Aspen™-6, Aspen™-6B	10	5

\*Claims submitted for model that is a Standard Configuration model will be an additional 80 points for DSR payout and additional 40 points for ES/SM payout.

## Program Terms and Conditions Highlights

- Eligible participants: Distributor Sales Reps and Equipment Specialists at participating Tennant or Nobles distributors.
- Program duration: Tennant reserves the right to change or discontinue the The Tennant Edge program at any time without prior notice.
- Participants will receive a 1099 tax form for the value of points and/or awards earned in 2025, regardless of redemption activity, at the end of the year for tax reporting purposes.
- Eligible participants that attempt any fraud or misuse of The Tennant Edge program will have their EdgePoints confiscated, accounts terminated and will be ineligible for future program earnings and may be subject to criminal prosecution or other legal action.
- The Tennant Edge Program and The Partners in Profit Program are two distinct and unrelated programs that have no impact on one another.
- Tennant Edge Certification Levels are not related to and have no impact on the tier levels in the Partners in Profit Program.

[www.tennantedge.com](http://www.tennantedge.com)