



## SEABOARD PRODUCTS TOASTS ORBIO® MULTI-SURFACE CLEANER

Located in Danvers, Mass., Seaboard Products, Inc. stocks a variety of foreign and domestic beers, wines and liquors for retailers throughout New England. The beverage distributor's products range from Anheuser-Busch and Guinness, to more than 160 craft beers from smaller breweries.

Seaboard Products operates an environmentally controlled 60,000 square foot warehouse to ensure product quality year round. The company prides itself on maintaining the industry's highest in-stock rate, and strives to keep its buildings clean and safe.

Recently Seaboard Products adopted Orbio Split Stream technology, available on the Orbio 5000-Sc, to reduce its use of conventional glass, stainless steel and floor cleaning chemicals. Now the two-man cleaning crew uses Orbio Multi-Surface Cleaner to clean the company's warehouse as well as office space.

### WORKS GREAT ON FLOORS

The Orbio 5000-Sc uses tap water, a small amount of salt and electricity to create an effective multi-surface cleaning solution on-site. This solution can be used in floor scrubbing machines, automated carpet cleaning equipment, spray-and-wipe cleaning, touchless cleaners and more.

"In the past, we used whatever conventional chemical cleaners were on sale to clean the windows," said Jon Jepson, Operations Manager, Seaboard Products. "The Orbio solution works great on glass. It's unbelievable. I've watched our guys use newspaper, paper towels and napkins to clean windows and there are no streaks."



*"Orbio Multi-Surface Cleaner in our Tennant scrubber does an amazing job cleaning concrete floors. It works great and it's absolutely amazing the dust and dirt it picks up in the warehouse. "*

— Jon Jepson, Operations Manager, Seaboard Products, Inc.

Jepson was skeptical about Orbio solution's cleaning ability, and told his Tennant sales representative about a spot near the warehouse racks that his floor scrubbers hadn't been able to reach for 12 years. The rep poured some Orbio Multi-Surface Cleaner on the spot, scrubbed it with a brush and the spot soon disappeared.

"The Orbio solution works great on floors and has removed the old conventional cleaning chemical on the warehouse floor so it has more traction. I can't believe the difference in the floors," said Jepson. "It's much safer – forklifts don't slide around and guys don't slip. The floor used to have a film, but now it looks like clean concrete."

### BIG SAVINGS

The cleaning crew uses a Tennant T20 Industrial Rider Floor Scrubber and a Tennant T1 Walk Behind Micro Scrubber for tight areas near the racks and loading docks. Common soils include dust, dirt, tire marks, beer spills and minor oil drips, plus snow and salt in the garage.

"We use the scrubbers with Orbio Multi-Surface Cleaner at least twice a day to clean the floors. When pallets leaving the warehouse create an open space, we clean it before more pallets arrive," said Jepson. "The Orbio solution does an unbelievable job cleaning the floors. The guys just open the hatch on the scrubber, pump in the solution and away they go."

In addition to great results and ease of use, Jepson appreciates the \$1,500 to \$2,000 he'll save annually using Orbio Multi-Surface Cleaner in the floor scrubbers alone. He no longer buys conventional cleaning chemicals for the floors and glass. Jepson uses the Orbio solution on carpet to remove spots that occasionally appear.



"No more runs to Home Depot to buy conventional cleaning chemicals. Orbio solution is easy to use and cleans better than what we had used. There are no spill worries and I don't need to budget for a variety of conventional cleaners," said Jepson.

## ORBIO® SPLIT STREAM TECHNOLOGY



Through the process of electrolysis, the Orbio 5000-Sc creates a multi-purpose cleaning solution on site using tap water, salt, and electricity. The 5000-Sc solution effectively replaces many conventional daily-use cleaning chemicals.

**To learn more about the Orbio® 5000-Sc and other innovations in cleaning, contact Orbio today.**



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