Self-Service on MyAccount Starts with a Successful Registration

The top calls into our Digital/MyAccount team is help with registration. Registration may not process through correctly for a few reasons, but we wanted to send out a reminder on one of the reasons: Using the correct 'Tennant Customer Number'.

As you work with your customers and discuss using MyAccount for placing orders, checking on order status and/or placing service requests, help make sure they have the correct account number to register. The correct customer number is the **Sold-To** for their account. There are a few ways to find the Sold-To for you to provide to your customer. Review the attached document for 3 different ways to find the correct Tennant Customer Number to give to your customers to register for MyAccount.

1. **Tennant Invoice** – On the customer's invoice, the 'Customer Number' listed is the proper number to use when registering for my account.

| TENNANT | Remit Payment To Fennant Sales and Service Company PO Box 71414 CHICAGO IL 60694-1414 ISA | ^{Tel} Fax Invo | 1-800-553-8033 1-763-513-2142 ice |
|--|---|-------------------------------|---|
| Ship-To TENNANT COMPANY WEBLINK TEST ACCT 701 LUAC DR N GOLDEN VALLEY MN 55422-4611 | TENNANT COMPANY WEBLINK TE 701 LIAC OR N OCCDEN VALLEY BIN 55422-6511 | STACCT | Invoice Number 900002503 Invoice Amount 169.97 Currency US Dollars Document Date 06/05/2009 Payment Terms |
| TENNANT COMPA 701 LILAC DR N GOLDEN VALLEY I | NY WEBLINK TEST ACCT MN 55422-4611 | - | Final due date 07/05/2009 Customer Number 1111111 PONUMBER TEST QUOTE Buyer TEST MONITORING |
| | | | Shipped Date 06/05/2009 Delivery Number 85667043 Order Number 52621613 Delivery Terms FOB SHIPPING PT FRT PPD & ADD |

2. Tennant SAP Quotation/Order Acknowlegement – Similar to an invoice, the customer number on a SAP quote would be the correct number for customer to use to register.

| TENNANT 701 N. Liac Drive Minneapolis, MN 55422 USA Tel: 1-800-553-8033 Fax: 1-763-513-2142 | Quotation/Order Acknowledgement |
|--|---|
| Ship-To TENNANT COMPANY WEBLINK TEST ACCT 701 LILAC DR N GOLDEN VALLEY MN 55422-4611 Customer Number 1111111 TENNANT COMPANY WEBLINK TEST ACCT 701 LILAC DR N GOLDEN VALLEY MN 55422-4611 | Quotation Number 20330015 Quotation Date 06/05/2009 Valid Until 07/08/2009 PO Number TEST QUOTE Buyer TEST MONITORING Delivery Terms FOB SHIPPING PT FRT PPD & ADD Payment Terms 2% 10 Days Net 30 Days Currency US Dollars |
| | Bill-To TENNANT COMPANY WEBLINK TEST ACCT 701 LILAC DR N GOLDEN VALLEY MN 55422-4611 |

- 3. CRM Account Record There are a couple ways to find acount number (sold-to)
 - a. First check to see how account is set up (i.e. Sold, Ship, End-User, Prospect, etc.) Scroll over in your list of accounts to the Account Group column. If the account is set up as a 'Sold-to party' or 'Customers CRM', then you can provide your customer the account number listed in that row

| Active | Accounts \vee | | | | | | | t V | Sunbelt |
|-------------------------------|--------------------------------------|-------------------|---------------------|-------------------|------------------------|----------------------|---------------------|----------------------------|---------|
| Group By: | (no grouping) 🗸 | | | | | | | \checkmark | |
| rent Account \smallsetminus | Address 1: Street 1 \smallsetminus | Address 1: \vee | Region \checkmark | Address 1: \vee | Address 1: Coun \vee | Country \checkmark | Market \checkmark | Account Group \checkmark | Create |
| | 1617 TERRE COLONY CT | DALLAS | Texas | 75212 | DALLAS | USA | Logistics,Other | Sold-to party pre | 12/14 |
| | STE 200 | ANAHEIM | California | 92807 | ORANGE | USA | Construction | Sold-to party pre | 8/24/ |
| | 5040 SOUTH PHOENIX | TUCSON | Arizona | 85708 | PIMA | USA | Other, Unknown | End-User Party | 3/25/ |
| | 6025 RIVER ROAD | MARRERO | Louisiana | 70072 | JEFFERSON | USA | Manuf, Quim | Sold-to party pre | 8/24/ |
| | 71 HARGROVE GRADE | PALM CO | Florida | 32137-5109 | FLAGLER | USA | Logistics,Other | Sold-to party Sys | 1/29/ |
| | 1360 OLD GEORGIA RD | ROEBUCK | South Car | 29376 | SPARTANBURG | USA | Mfg,Pulp&Pap | Sold-to party pre | 7/24/ |
| | 105 TWIN OAKS DR | TUCKERM | Arkansas | 72473-9037 | JACKSON | USA | Serv,Other | Ship-to party Sys | 2/15/ |
| _ | \longrightarrow | | | | | | | | |

b. Within your customer account record

Click on Account Details in your customer account record, if account group is listed as soldto, then you can provide the Account number in upper right hand corner.

| TURCK INC - Account · TCO Ac | Saved scount Form \sim | | | | | 2020377430 CRM ID | 0040093966 Account Number | ~ |
|---------------------------------|-------------------------------|--------------------------|-------------------|---------|-----------------------------|----------------------|------------------------------|---|
| ummary Contacts | Purchases PowerMaps Install C | Checklist CRM Sales Tean | n Account Details | Related | | | | |
| ACCOUNT DETAILS | | CREATED AND LAST | TOUCHED ACTIVITY | | SAP ERRORS | | | |
| Account Group | Sold-to party System Asg | 🔒 Created On | 2/1/2022 | | SAP Duplicate Ok | No | | |
| Sales Org | 🖾 Tennant North Am. | | 2:58 PM | | SAP Error Message Detail | | | |
| Primary Language | 🖾 English | ☐ Created By | A Tim Wiley | | SAP Error Message | | | |
| Customer Group | 🖾 Direct Account Ind | Last Touched On | 2/2/2022 | | Text | | | |
| Name | | | 4:15 AM | Ŀ | | | | |
| Currency | 🛞 US Dollar | Last Touched by | A Susan Breth | | | | | |
| | | Last Activity Date | 2/22/2022 | | | | | |

c. What if account group is not set up as a sold-to, where can I find the proper account number?

If the account is set up as ship-to and has had equipment purchases, you can find sold-to from within the equipment detail.

Click on an equipment record: necklist CRM Sales Team Account Details Relation

| Equipn | Equipment | | | | | |
|----------|--|--|--|--|--|--|
| End User | | | | | | |
| 0 | 5/27/2021 T300-11011766 MODEL T300 SCRUBBER | | | | | |
| 0 | 5/19/2021 B7-11007843 BURNISHER, 690MM, ADC, 330AH [US P | | | | | |
| 0 | 5/13/2021 1610-11010012 READYSPACE WB, 240AH [US PW] | | | | | |

On right hand display, scroll down until you find the Sold-To company name. Click on the name to go to Sold-To account page, the sold-to will be in upper left corner.

| D | DALCO ENTERF Account · TCO Account | PRISES INC - Saved | | | | 20000 CRM II | 003316 0003015 Account N | <mark>078</mark> Jumber V |
|---|---------------------------------------|-------------------------------|---------------------|-------------------------|----------------------|--------------------|-----------------------------|------------------------------|
| ÷ | 다 🔒 Save 🛱 Sav | ve & Close 🕂 New 🔀 Deactivate | ් දී Connect │ ~ | = Add to Marketing List | 📲 Run Campaign Autom | ର୍ଚ୍ଚ Email a Link | 🗐 Delete 🗄 | |
| | Sold To City | NEW BRIGHTON | | | | | | |
| | Sold To Name | DALCO ENTERPRISES INC | | | | | | |
| | Sold To Name String | DALCO ENTERPRISES INC | | | | | | |
| | End User City | ROCHESTER | | | | | | |
| | End User Name String | DALCO ENTERPRISES INC | | | | | | |
| | End User Name | ALCO ENTERPRISES INC | | | | | | |
| | Customer Number | 0003146737 | | | | | | |
| | Customer Name | DALCO ENTERPRISES INC | | | | | | |
| | Original Sold-to | | | | | | | |
| | Last EHM Date | | | | | | | |
| | Last EHM Reading | | | | | | | |