

Date: July 15<sup>th</sup>, 2010

To: Principals & General Managers of Nobles Distributors

From: Debby Davis, Product Manager

## Re: Discontinuation of the Nobles Portapac / Portapac II, Trailblazer & Trailblazer Lite Backpack Vacuums.

As a result of the recently announced V-BP-6 Backpack Vacuum *that is now shipping*, the Nobles Portapac I & II, Trailblazer and Trailblazer Lite backpack vacuums will all be discontinued.

Following is the timeline for our discontinuation plan:

•	July 15 <sup>th</sup> , 2010:	Official Discontinuation Start Date	
		0	Internally manufactured machines will continue production to fulfill new orders for 30 days Nobles Portapac I & II) Sourced machines (Trailblazer Lite and Traiblazer) machines will fill new orders out of remaining stock. Once stock is depleted, the model is officially discontinued.
•	August 15 <sup>th</sup> , 2010:	Production of Nobles Portapac I & II units ends	
		0	After this date, orders will be filled from remaining stock. Once stock is depleted, the model is officially discontinued.
•	September 15 <sup>th</sup> , 2010:	All models listed are discontinued	
		0	This is the last date that orders can be placed for any remaining inventory.
Additional Natas			

Additional Notes:

- 1. Warranty on recent or soon to be sold Portapac I & II, Trailblazer and Trailblazer Lite backpack vacuums is still valid.
- 2. Nobles will continue to support these products with parts and consumables for 7 years and rotomold parts for 10 years
- 3. The Trailblazer XP model will still be available for sale and there are no plans to obsolete this unit.

Thank you for your continued support and we appreciate your help in this discontinuation and implementation of our new V-Bp-6 backpacks!

If you have any questions or comments, please contact Debby Davis at (800) 522-7839 Ext. 4415 or via email at debby.davis@tennantco.com

Built to be **tough**. Made to be **easy**.